

## Ranking of energy storage project integrators

Which energy storage integrator is the best?

Fluencehas a track record of being the integrator of choice for ground-breaking energy storage projects. Last month, it was revealed that the US-headquartered integrator had been selected by Tilt Renewables to deliver the 100 MW /200 MWh Latrobe Valley battery energy storage system (BESS) located south of Morwell in Victoria.

What is the relationship between system integrator market and energy storage industry?

Because of the strong correlationbetween the system integrator market and the wider energy storage industry, this research touches on broader energy storage topics, such as policy effects, market growth and supply chain.

What does a battery energy storage system integrator do?

Image: RWE. The battery energy storage system (BESS) industry is changing rapidly as the market grows. At the heart of what is becoming a crowded and competitive market is the role of the system integrator: putting together the components and technologies that bring BESS projects to life.

Which energy storage companies have installed the most energy?

Together, the top five have installed more than a quarter of the energy storage currently in operation globally. The top five in terms of installed projects (that is, projects completed as of July 2023) are, in descending order: Sungrow, Fluence, Tesla, Wä rtsilä and Hyperstrong.

Are battery energy storage systems the leading technology for new projects?

Although several competing UES technologies with differing characteristics are matched for certain applications, battery energy storage systems (ESSs) are emerging as the leading technology globally for new projects. Thus, this Leaderboard is focused on battery technologies and the companies responsible for their integration.

How many energy storage projects are there?

With 4,604 energy storage projects counted as of 4Q 2020, per Guidehouse Insights' Energy Storage Tracker 4Q20, there are far more UES projects built and in development stages around the world. The company rankings in this report are more focused on what projects have been built and awarded to each company.

Energy research firm Guidehouse Insights has named five companies as the leading players in the utility-scale energy storage systems integration market. Fluence, Tesla, RES, Powin Energy and Nidec ...

Some promising but smaller firms that have joined the industry recently were not included in the rankings - system integrators assessed had to be active in the industry since 2016 and have delivered projects in multiple



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countries. ... it is also important to note that the criteria of "utility-scale energy storage system integrator" was ...

Energy market research firm Guidehouse Insights has named the leading commercial and industrial energy storage systems integrators. Sectors. ... companies have started shifting focus away from the origination and development of projects to acting as pure-play integrators that provide integrated hardware and software solutions, according to the ...

In 2022, the total shipments of energy storage system companies in China reached 50GWh, a year-on-year increase of over 200%. In 2022, benefiting from the high prosperity of the global energy storage market, as a major supplier in the global market, China's local energy storage system companies are developing rapidly, and their shipments have soared. Here are a list of ...

The North American BESS integrator market is concentrated, with the top five players holding 81% of the region's market share in 2022. Tesla led the region with 25% market share rankings by shipment. "Being the world"s most vertically integrated energy storage provider, Tesla has a key advantage.

Energy storage system integrators are diversifying their procurement strategies to ease supply chain constraints. ... Powin Energy, also in the top 10 ranking, has got multi-year deals with Chinese cell manufacturers CATL and EVE Energy. ... has granted a Conditional Use Permit for a large-scale battery storage project proposed by a subsidiary ...

The industry has now progressed to the point of having more dedicated project developers focusing on both standalone energy storage and combined renewables-plus-storage projects. This transition has occurred as systems integrators have become better at optimizing the value of energy storage across multiple revenue streams for different ...

Move over Sungrow, there's a new sheriff in town, and he's friendly with Elon Musk. Tesla has overtaken Sungrow as the largest global producer in the battery energy storage system (BESS) integrator market, earning 15% market share in 2023, according to Wood Mackenzie's latest Global battery energy storage system integrator rankings 2024 report.

A project from Statera in the UK for which Sungrow provided its grid-scale BESS technology. Image: Sungrow / Statera. Substantial growth in China's domestic energy storage market has led to locally-based players Sungrow and Hyperstrong becoming top five system integrators globally, S& P Global Commodity Insights said.

The company's innovative technology, integrated energy management solutions and a focus on reliability and safety has positioned it as a leader in the energy storage sector. 3. Albemarle. A specialty chemicals company at heart, Albemarle plays a significant role in the energy storage sector thanks to its leading contributions in



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lithium ...

According to S& P, the top five system integrators by installed projects as of July 2023 are: Sungrow, a China-headquartered inverter and battery storage provider; Fluence, a ...

The world shipped 196.7 GWh of energy-storage cells in 2023, with utility-scale and C& I energy storage projects accounting for 168.5 GWh and 28.1 GWh, respectively, according to the Global Lithium-Ion Battery Supply Chain Database of InfoLink. The energy storage market underperformed expectations in Q4, resulting in a weak peak season with only ...

The cumulative installed capacity of new energy storage projects is 21.1GW/44.6GWh, and the power and energy scale have increased by more than 225% year-on-year. Figure 1: Cumulative installed capacity (MW%) of electric energy storage projects commissioned in China (as of the end of June 2023) ...

The five largest battery energy storage system (BESS) integrators have installed over a quarter of global projects. Mainland China battery storage market has experienced drastic growth since 2022 and is exclusively supplied by local players, leading to Chinese system ...

As the market matures, the role of utility-scale energy storage systems integrators (UESSIs) has become the key position in the value chain for ensuring that projects are successfully built and that they become profitable.

Understand the outlook for global grid-connected energy storage with our forecast and our interactive data visualization tool that lets you customize your analysis. Identify key players in the battery energy storage market, as well as planned and completed projects, using our energy storage project and company database.

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